

This document is being filed subject to the Motion for Protective Treatment

**Bay State Gas Company
Residential Energy Efficiency Program
RFP Recipient List**

Energy New England
100 Foxboro Boulevard
Suite 110
Foxboro, MA 02035

Honeywell DMC Services, L.L.C.
28 Main Street, Building 8
North Easton, MA 02356

BlueStone Energy Services
871 Washington Street
Braintree, MA 02184

Select Energy Services
24 Prime Parkway
Natick Ma 01760

Conservation Services Group
40 Washington Street
Westborough, MA 01581

RISE Engineering
120 Maple Street
Suite 304
Springfield, MA 01103

Contacted by phone to see if interested – declined/not interested/no response

Ameresco Energy Services
111 Speen Street
Framingham, MA

Synergy
1 Edgell Rd – Suite 22
Framingham, MA 01701

Noresco LLC
One Research Drive
Suite 400
Westborough, MA 01581

Bay State Gas Company Cost Comparison

- 1 **Audit - per audit/dwelling unit fee**
 - 4.4. Perform Home Energy Assessments
 - Special Home visit
 - HERS audit

2. **Delivery of DSM Custom Measures - per therm saved fee**
 - 4.1.3 Coordination of installation of major measures
 - 4.1.3 Background checks
 - 4.1.3 Reporting activities
 - 4.1.3 Monitoring and evaluation
 - 4.2.4 Obtaining information and authorizations
 - 4.2.4 Skilled contractors
 - 4.2.4 Ensure subcontractors warranty work
 - 4.2.4 Secure permits, comply with laws
 - 4.5 all secti DSM Service delivery
 - 4.7 Materials used in the delivery of DSM Custom Measures
 - 4.8 Quality Control Inspections of installations

3. **Administration Income-Eligible Program - per month fee**
 - 4.1.2 Customer contact Time-to-serve
 - 4.6 Income-Eligible Program Delivery
 - No. of FTE assigned to provide IE activities

4. **Administration General - per month fee**
 - 4.1.1 Contribute to marketing efforts
 - 4.1.2 Customer contact time-to-serve
 - 4.1.3 Day-to-day administrative activities
 - 4.2.1, 4.2.3 No. of FTE assigned to the management of BSG Programs
 - 4.2.2, 4.2.7 No. of FTE assigned to perform BSG administrative tasks
 - 4.2.5 No. of FTE assigned to perform IT/System support
 - 4.3 B No. of FTE performing Technical Assistance
 - 4.2.5 Support of system software, hardware and data storage requirements
 - 4.4, 4.4.1, 4.4.2 RCS Tier 2 Services
 - 4.5, 4.5.1-1 DSM Delivery Services
 - 4.7 Materials and Installation
 - 4.8 Overall Program Quality Control
 - 4.9 Training

Appendix 1 Contractual obligations e.g. insurance

Bay State Gas
Cost of Measures Comparison

Measure

Attic Insulation
Door Sweep
Insul 1/2" / Insul 3/4"
Flat Roof - No Access
Floored R-19
Floored R-23
Floored R-30
Kneewalls
Kneewalls Flat Floored
Kneewalls Flat Open
Open R-19
Open R-23
Open R-30
Slope Incl. Propa Vents
Wall Insulation
Wood Shingle R-13
Clapboard R-13
Aluminum Siding R-13
Asbestos Single Nail
Asbestos Double Nail
Asphalt
Interior Drill & Patch
Vinyl
Brick
Stucco
Copper Pipe
1/2 x 1/2"
1/2 x 3/4"
3/4 x 3/4"
3/4 x 1"
3/4 x 1 1/4"
3/4 x 1 1/2"
3/4 x 2"
3/4 x 2 1/2"
3/4 x 3"
3/4 x 3 1/2"
Ventilation
Gable - Alum. 12x12 (.5)
Gable - Alum. 12x18 (.75)
Pop Vent - Alum.
Propa Vent
Ridge Vent/10 Feet (1.33)
Roof Vent - Alum (.4)
Roof Vent - Plastic
Soffit - Alum. (.2)
Stack Vent
Turbine
Window - Perm (.75-1.5)
Duct Insulation
Duct Insulation
Air Sealing
Single Fam. W/B - Door <= \$400
All Others <= \$200
Heating System replacement @ a maximum of \$500 *
Heating System repair
Other
WAP Management Fee
LEAN Fee

Iron Pipe
1 X 3/4"
1 x 1"
1 x 1 1/4"
1 x 1 1/2"
1 x 2"
1 x 2 1/2"
1 x 3"
1 x 3 1/2"
1 x 4"
1 x 4 1/2"
1 x 5"
1 x 5 1/2"
1 x 6"
1 x 6 1/2"
Access Type
New Ceiling Access
New Kneewall Access
Pull Down Stair
Rigid Board
Temp Access
Thermadome
W/S Hatch
Walk Up Stairway
DHW Measures
Aerator - Regular
Pipe Insul - 6'
Showerhead
Wrap
Elbows/Joints
1 X 3/4"
1 x 1"
1 x 1 1/4"
1 x 1 1/2"
1 x 2"
1 x 2 1/2"
1 x 3"
1 x 3 1/2"
1 x 4"
1 x 4 1/2"
1 x 5"
1 x 5 1/2"
1 x 6"
1 x 6 1/2"
Weatherization
Energy Star - 7 day programmable
Energy Star - 5-1-1 day programmable
Auto Sweeps
Air Sealing HR.
Sash Locks
Glass Lites
Knob & Tube
Programmable Thermostat
Weatherstrip Doors
Weatherstrip Windows per side
Window Parting Bead Replacement
Window Stops
Adjust Meeting Rails
Door Lock Replacement

Bay State Gas Company Immediate Savings Costs

Measure	Unit
	per window
	per window
Window Weatherstripping - V-seal	per window
Window Weatherstripping - pull seal	per window
Window - glass patch tape	per window
Clamshell Window Lock	per window
Door Weatherstripping	per window
Low-Flow Shower Head	per unit
Pipe Insulation	per foot
Duct Insulation	per unit
Radiator Reflection (24"x36")	per unit
Water Heater Wrap (2")	per unit
Standard Gas (30-50 Gal)	per unit
Large Gas (80 Gal)	per unit
Electric w/top(80 Gal)	per unit
Outlet/Switchplate Gaskets	per unit
Faucet Aerator without shut-off	per unit
Faucet Aerator w/shut off	per unit
Compact Fluorescents Bulbs	per bulb
Door Sweep	per unit
	per unit
	per unit
	per door

Bay State Gas Company - Evaluation of RFP Residential Services

Ratings 1 = poor, 2 = fair, 3 = good, 4 = excellent

Description		Weighting
Organizational experience	Does the bidder have the qualifications, sufficient manpower, experience and dedicated resources	15%
Tracking	Has the ability to track, schedule and report activity	
Reporting	Did they demonstrate an understanding of reporting issues? Did they provide samples of reports? Was the quality there?	10%
IT Support	Do they possess the hardware, software and know how needed to support the IT requirements?	10%
Quality Control	Do all elements meet BSG requirements as defined in RFP.	15%
Training	Was the RFP adequately addressed	10%
Startup concerns	Can they deliver services with minimal start-up tribulations	10%
Overall Response to RFP	Was the scope of work presented in RFP adequately addressed, were the responses clear and concise.	15%
Pricing	Is the overall value there for the program delivery ?	20%